



# KILAS KINERJA 2020

Pada tanggal 30 September 2020 Menteri BUMN memberikan Surat Kuasa Khusus kepada PPA yang memberikan kewenangan dan/atau Hak Pemegang Saham untuk melakukan tindakan penanganan terhadap 23 BUMN Titip Kelola, termasuk namun tidak terbatas pada pelaksanaan kegiatan Restrukturisasi dan/atau Revitalisasi.





Analytics

2020

Revenue

Total: \$1,057,000



Sales

Top Performers

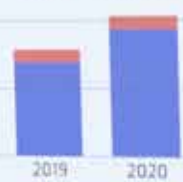
| Rank | Performance   | Percentage |
|------|---------------|------------|
| 1    | Jane Smith    | 8.1%       |
| 2    | John Williams | 7.9%       |
| 3    | Alice Brown   | 7.2%       |
| 4    | Bob Green     | 6.8%       |
| 5    | Charlie White | 6.3%       |
| 6    | Diana Black   | 6.1%       |
| 7    | Eve Grey      | 5.7%       |
| 8    | Frank Blue    | 5.2%       |
| 9    | Grace Yellow  | 4.9%       |
| 10   | Henry Purple  | 4.5%       |

Top 5 Performers



March

User count +16% 5739



Relative Performance

Sales per Week





# IKHTISAR KEUANGAN DAN OPERASI

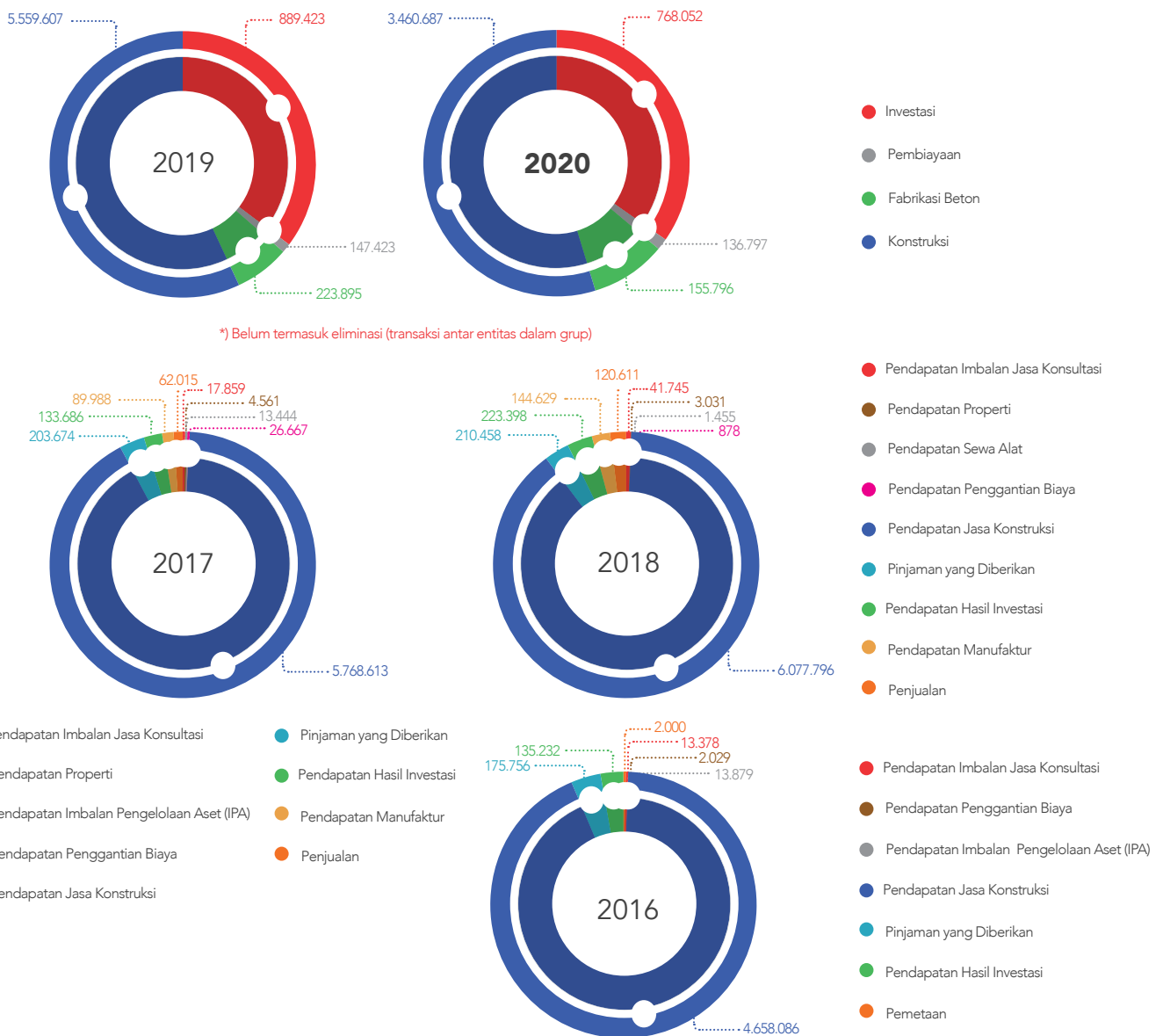
## IKHTISAR DATA KEUANGAN PENTING

### Laba (Rugi) dan Penghasilan Komprehensif Lain Konsolidasian

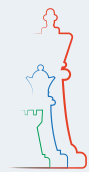
| (Dalam Jutaan Rupiah)                                  | 2020        | 2019        | 2018        | 2017        | 2016        | YoY 2019-2020 (%) | CAGR 2016-2020 (%) |         |
|--|-------------|-------------|-------------|-------------|-------------|-------------------|--------------------|---------|
| <b>Pendapatan Usaha</b>                                |             |             |             |             |             |                   |                    |         |
| Investasi  | 768.052     | 889.423     | -           | -           | -           | -13,65%           | ↓                  | -       |
| Pembiayaan   | 136.797     | 147.423     | -           | -           | -           | -7,21%            | ↓                  | -       |
| Fabrikasi Beton  | 155.796     | 223.895     | -           | -           | -           | -30,42%           | ↓                  | -       |
| Konstruksi   | 3.460.687   | 5.559.607   | -           | -           | -           | -37,75%           | ↓                  | -       |
| Eliminasi  | (123.488)   | (150.891)   | -           | -           | -           | -18,16%           | ↓                  | -       |
| Pendapatan Jasa Konstruksi                             | -           | -           | 6.077.796   | 5.768.613   | 4.658.086   | -                 | -                  | -       |
| Pinjaman yang Diberikan                                | -           | -           | 210.458     | 203.674     | 175.756     | -                 | -                  | -       |
| Pendapatan Hasil Investasi                             | -           | -           | 223.398     | 133.686     | 135.232     | -                 | -                  | -       |
| Pendapatan Manufaktur                                  | -           | -           | 144.629     | 89.988      | -           | -                 | -                  | -       |
| Penjualan  | -           | -           | 120.611     | 62.015      | -           | -                 | -                  | -       |
| Pendapatan Imbalan Jasa Konsultasi                     | -           | -           | 41.745      | 17.859      | 13.378      | -                 | -                  | -       |
| Pendapatan Properti                                    | -           | -           | 3.031       | 4.561       | -           | -                 | -                  | -       |
| Pendapatan Sewa alat                                   | -           | -           | 1.455       | -           | -           | -                 | -                  | -       |
| Pendapatan Penggantian Biaya                           | -           | -           | 878         | 26.667      | 2.029       | -                 | -                  | -       |
| Pendapatan Imbalan Pengelolaan Aset (IPA)              | -           | -           | -           | 13.444      | 13.879      | -                 | -                  | -       |
| Pemetaan   | -           | -           | -           | -           | 2.000       | -                 | -                  | -       |
| Jumlah Pendapatan Usaha                                | 4.397.844   | 6.669.457   | 6.824.001   | 6.355.757   | 5.000.360   | -34,06%           | ↓                  | -3,16%  |
| Beban Usaha  | (4.154.610) | (6.289.762) | (6.292.565) | (5.782.914) | (4.586.191) | -33,95%           | ↓                  | -2,44%  |
| Laba Usaha   | 243.234     | 379.695     | 531.436     | 572.843     | 414.169     | -35,94%           | ↓                  | -12,46% |
| Penghasilan Bunga                                      | 14.419      | 15.424      | 15.514      | 10.785      | 11.618      | -6,52%            | ↓                  | 5,55%   |
| Keuntungan Penjualan Aset Tetap                        | -           | 237         | -           | -           | -           | -100,00%          | ↓                  | N.A     |
| Beban Bunga dan Keuangan                               | (91.805)    | (89.230)    | (76.004)    | (65.334)    | (103.880)   | 2,89%             | ↑                  | -3,04%  |
| Kenaikan Nilai Wajar atas Properti Investasi           | 26.169      | 41.528      | 75.448      | 11.977      | 3.273       | -36,98%           | ↓                  | 68,16%  |
| Beban Pajak Final                                      | (101.709)   | (159.199)   | (174.168)   | (16.337)    | (137.840)   | -36,11%           | ↓                  | -7,32%  |
| Bagian Laba Ventura Bersama                            | 87.905      | 66.706      | 106.821     | 133.038     | 63.283      | 31,78%            | ↑                  | 8,56%   |
| Pendapatan (Beban) Lain-lain                           | (15.200)    | 80.548      | (37.387)    | (162.042)   | (65.404)    | -118,87%          | ↓                  | -30,57% |
| Laba Sebelum Pajak                                     | 163.013     | 335.709     | 441.660     | 332.930     | 283.400     | -51,44%           | ↓                  | -12,91% |
| Pajak Penghasilan                                      | (57.244)    | (8.639)     | (12.860)    | (6.445)     | (2.134)     | 562,62%           |                    | 127,58% |
| Laba Tahun Berjalan                                    | 105.769     | 327.070     | 428.800     | 326.485     | 281.266     | -67,66%           | ↓                  | -21,69% |
| Penghasilan Komprehensif Lain                          | 3.450       | (10.119)    | 61.779      | 250.968     | 15.750      | -134,09%          | ↓                  | -31,59% |
| Jumlah Penghasilan Komprehensif Lainnya Tahun Berjalan | 109.219     | 316.953     | 490.579     | 577.453     | 297.016     | -65,54%           | ↓                  | -22,13% |



| (Dalam Jutaan Rupiah)   | 2020    | 2019    | 2018    | 2017    | 2016    | YoY 2019-2020 (%) | CAGR 2016-2020 (%) |
|---|---------|---------|---------|---------|---------|-------------------|--------------------|
| <b>Penghasilan Berjalan yang Dapat Diatribusikan Kepada</b>             |         |         |         |         |         |                   |                    |
| Pemilik Entitas Induk   | 105.341 | 324.913 | 426.077 | 324.045 | 279.466 | -67,58%           | ↓ -21,64%          |
| Kepentingan Non-Pengendali  | 428     | 2.099   | 2.723   | 2.440   | 1.800   | -80,18%           | ↓ -30,17%          |
| Jumlah  | 105.769 | 327.072 | 428.800 | 326.485 | 281.266 | -67,66%           | ↓ -21,69%          |
| <b>Laba Komprehensif Tahun Berjalan yang Dapat Diatribusikan Kepada</b> |         |         |         |         |         |                   |                    |
| Pemilik Entitas Induk   | 108.749 | 314.854 | 467.878 | 572.411 | 295.242 | -65,46%           | ↓ -22,10%          |
| Kepentingan Non-Pengendali  | 470     | 2.097   | 22.701  | 5.042   | 1.774   | -77,61%           | ↓ -28,26%          |
| Jumlah  | 109.219 | 316.953 | 490.579 | 577.453 | 297.016 | -65,54%           | ↓ -22,13%          |
| Laba per Saham (dalam Rupiah penuh)                                     | 35.152  | 108.424 | 142.183 | 108.134 | 93.258  | -67,58%           | ↓ -21,65%          |

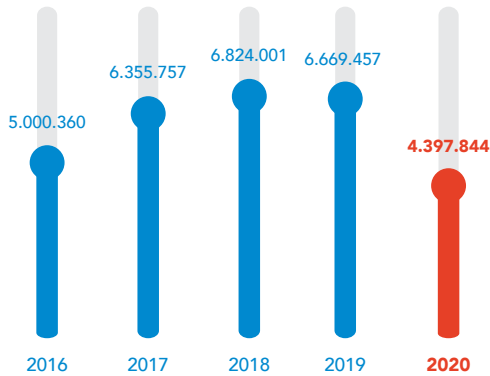


Sejak tahun 2019, PPA menerapkan pencatatan Pendapatan Usaha berdasarkan Segmen Operasi



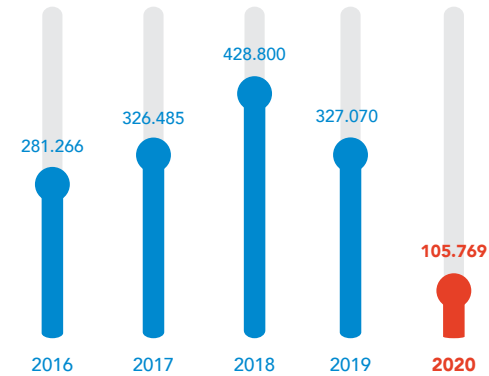
### Pendapatan Usaha 2016-2020

(Rp-juta)



### Laba Tahun Berjalan 2016-2020

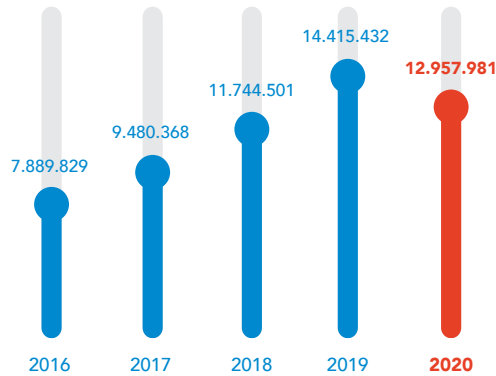
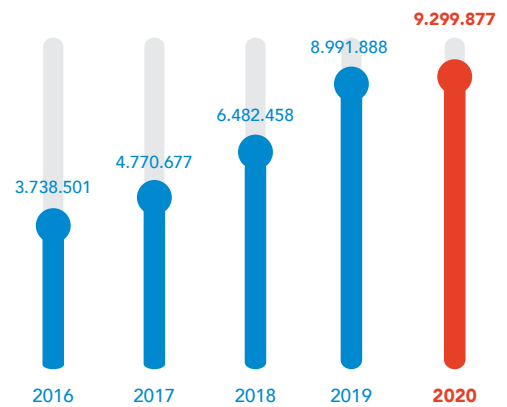
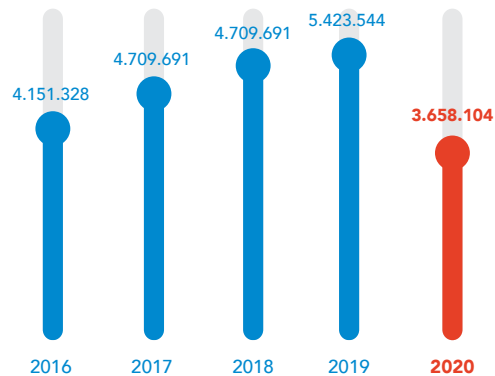
(Rp-juta)



## Posisi Keuangan Konsolidasian

| (Dalam Jutaan Rupiah)   | 2020       | 2019       | 2018*)     | 2017*)    | 2016      | YoY 2019-2020 (%) |   | CAGR 2016-2020 (%) |   |
|---|------------|------------|------------|-----------|-----------|-------------------|---|--------------------|---|
| <b>Aset</b>   |            |            |            |           |           |                   |   |                    |   |
| Kas dan Setara Kas  | 774.100    | 1.107.636  | 1.365.617  | 1.694.156 | 1.534.252 | -30,11%           | ↓ | -15,72%            | ↓ |
| Pinjaman investasi Jangka Pendek                                | 1.531.707  | 1.445.630  | 445.264    | 288.944   | 57.741    | 5,95%             | ↑ | 126,95%            | ↑ |
| Pinjaman yang Diberikan - Dana Talangan                         | 340.087    | 223.046    | 215.581    | 207.115   | 219.215   | 52,47%            | ↑ | 11,60%             | ↑ |
| Pinjaman yang Diberikan - Restrukturisasi dan/atau Revitalisasi | 536.683    | 1.416.472  | 1.388.273  | 1.356.385 | 1.351.876 | -62,11%           | ↓ | -20,62%            | ↓ |
| Pinjaman investasi Jangka Panjang                               | 681.689    | 299.854    | 265.053    | 134.375   | 8.000     | 127,34%           | ↑ | 203,83%            | ↑ |
| Investasi pada Ventura Bersama                                  | 344.740    | 321.808    | 336.085    | 348.689   | 340.884   | 7,13%             | ↑ | 0,28%              | ↑ |
| Investasi Jangka Panjang Lainnya                                | 546.776    | 102.940    | 138.053    | 41.818    | 42.535    | 431,16%           | ↑ | 89,35%             | ↑ |
| Aset Tetap  | 564.701    | 1.556.796  | 1.068.044  | 716.622   | 386.165   | -63,73%           | ↓ | 9,97%              | ↑ |
| Jumlah Aset Lancar  | 8.020.825  | 8.671.359  | 7.280.098  | 6.015.024 | 5.296.363 | -7,50%            | ↓ | 10,93%             | ↑ |
| Jumlah Aset Tidak Lancar  | 4.937.156  | 5.744.073  | 4.464.403  | 3.465.344 | 2.593.466 | -14,05%           | ↓ | 17,46%             | ↑ |
| Jumlah Aset   | 12.957.981 | 14.415.432 | 11.744.501 | 9.480.368 | 7.889.829 | -10,11%           | ↓ | 13,21%             | ↑ |
| <b>Liabilitas dan Ekuitas</b>                                   |            |            |            |           |           |                   |   |                    |   |
| Liabilitas Jangka Pendek  | 6.288.396  | 7.101.678  | 5.440.230  | 3.715.530 | 3.109.266 | -11,45%           | ↓ | 19,25%             | ↑ |
| Liabilitas Jangka Panjang                                       | 3.011.481  | 1.890.210  | 1.042.228  | 1.055.147 | 629.235   | 59,32%            | ↑ | 47,91%             | ↑ |
| Jumlah Liabilitas   | 9.299.877  | 8.991.888  | 6.482.458  | 4.770.677 | 3.738.501 | 3,43%             | ↑ | 25,59%             | ↑ |
| Jumlah Ekuitas  | 3.658.104  | 5.423.544  | 5.262.043  | 4.709.691 | 4.151.328 | -32,55%           | ↓ | -3,11%             | ↓ |
| Jumlah Liabilitas dan Ekuitas                                   | 12.957.981 | 14.415.432 | 11.744.501 | 9.480.368 | 7.889.829 | -10,11%           | ↓ | 13,21%             | ↑ |

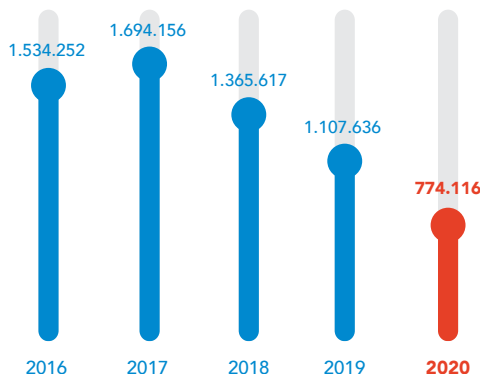
\*) Pos akun Aset mengalami reklasifikasi.

**Jumlah Aset 2016-2020**  
(Rp-juta)**Jumlah Liabilitas 2016-2020**  
(Rp-juta)**Jumlah Ekuitas 2016-2020**  
(Rp-juta)**Arus Kas Konsolidasian**

| (Dalam Jutaan Rupiah)  | 2020        | 2019        | 2018        | 2017      | 2016      | YoY 2019-2020 (%) | CAGR 2016-2020 (%) |
|--|-------------|-------------|-------------|-----------|-----------|-------------------|--------------------|
| Arus Kas dari Aktivitas Operasi  | (1.042.361) | (381.389)   | (24.606)    | (17.640)  | (438.710) | 173,31% ↑         | 24,15% ↑           |
| Arus Kas dari Aktivitas Investasi  | (636.511)   | (1.488.651) | (1.205.286) | (946.654) | (190.898) | -57,24% ↓         | 35,13% ↑           |
| Arus Kas dari Aktivitas Pendanaan  | 1.362.879   | 1.612.059   | 916.612     | 1.124.198 | (183.029) | -15,46% ↓         | N.A                |
| Kenaikan (Penurunan) Bersih Kas dan Setara Kas   | (315.993)   | (257.981)   | (313.280)   | 159.904   | (812.637) | 22,49% ↑          | -21,03% ↓          |
| Kas dan Setara Kas Awal Tahun  | 1.107.636   | 1.365.617   | 1.694.156   | 1.534.252 | 2.346.889 | -18,89% ↓         | -17,11% ↓          |
| Saldo Kas dan Setara Kas pada Awal Tahun dari Entitas yang Konsolidasi (Tidak Dikonsolidasi) | (17.527)    | -           | -           | -         | -         | -100,00% ↓        | N.A                |
| Kas Airbone (Pelepasan Saham Airbone)  | -           | -           | (16.926)    | -         | -         | -                 | N.A                |
| Penambahan dari Akuisisi   | -           | -           | 1.667       | -         | -         | -                 | N.A                |
| Kas dan Setara Kas Akhir Tahun   | 774.116     | 1.107.636   | 1.365.617   | 1.694.156 | 1.534.252 | -30,11% ↓         | -15,72% ↓          |

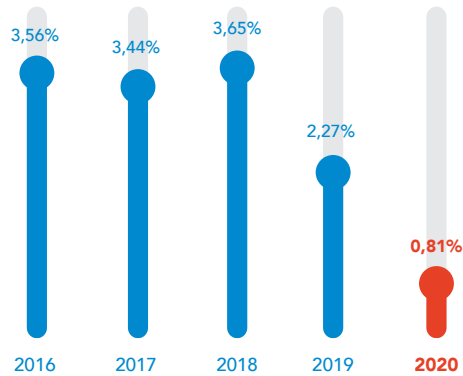
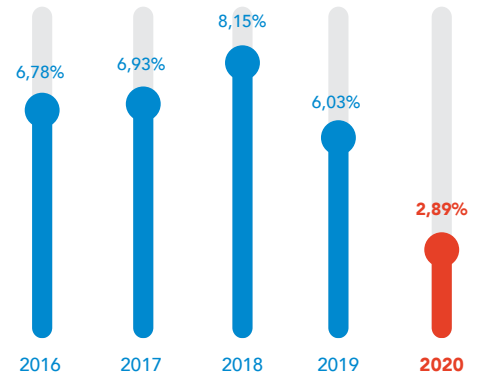
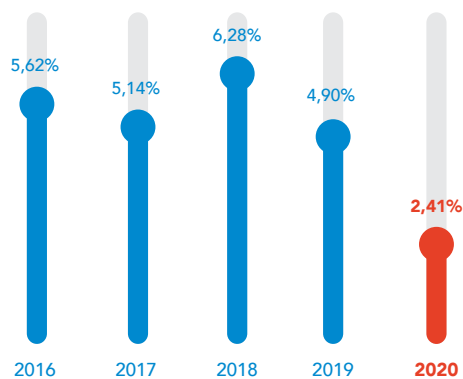
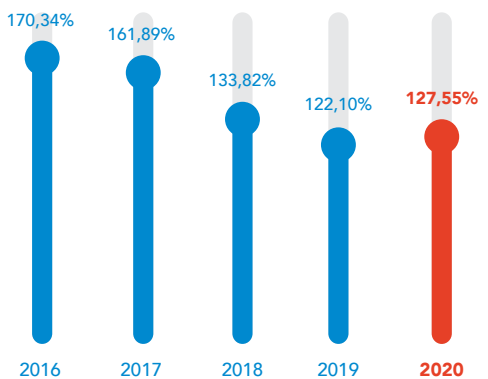


### Kas dan Setara Kas Akhir Tahun



### Rasio-rasio Keuangan dan Rasio Penting Lainnya

|  | 2020    | 2019    | 2018    | 2017    | 2016    | YoY 2019-2020 (%) | CAGR 2016-2020 (%) |  |
|--|---------|---------|---------|---------|---------|-------------------|--------------------|--|
| <b>Rasio Profitabilitas dan Operasi</b>                                    |         |         |         |         |         |                   |                    |  |
| Rasio Laba Bersih terhadap Aset, atau <i>Return On Asset</i> (ROA) (%)     | 0,82%   | 2,27%   | 3,65%   | 3,44%   | 3,56%   | -64,02% ↓         | -30,83% ↓          |  |
| Rasio Laba Bersih terhadap Ekuitas, atau <i>Return On Equity</i> (ROE) (%) | 2,89%   | 6,03%   | 8,15%   | 6,93%   | 6,78%   | -52,05% ↓         | -19,18% ↓          |  |
| Marjin Laba Usaha (%)  | 5,53%   | 5,69%   | 7,79%   | 9,01%   | 8,28%   | -2,85% ↓          | -9,60% ↓           |  |
| Marjin Laba Bersih (%)   | 2,41%   | 4,90%   | 6,28%   | 5,14%   | 5,62%   | -50,96% ↓         | -19,14% ↓          |  |
| Beban Operasional terhadap Pendapatan Operasional (BOPO) (%)               | 94,47%  | 94,31%  | 92,21%  | 90,99%  | 91,72%  | 0,17% ↑           | 0,74% ↑            |  |
| Produktivitas Tenaga Kerja (Rp-juta)                                       | 5.049   | 3.896   | 2.508   | 1.765   | 1.894   | 29,59% ↑          | 27,78% ↑           |  |
| <b>Rasio Likuiditas</b>  |         |         |         |         |         |                   |                    |  |
| Rasio Lancar (%)   | 127,55% | 122,10% | 133,82% | 161,89% | 170,34% | 4,46% ↑           | -6,98% ↓           |  |
| Rasio Kas  | 12,31%  | 16,59%  | 26,60%  | 47,84%  | 52,43%  | -25,78% ↓         | -30,39% ↓          |  |
| <b>Rasio Solvabilitas</b>  |         |         |         |         |         |                   |                    |  |
| Rasio Liabilitas terhadap Ekuitas (%)                                      | 254,23% | 165,79% | 123,19% | 101,29% | 90,06%  | 53,34% ↑          | 29,62% ↑           |  |
| Rasio Liabilitas terhadap Aset (%)   | 71,77%  | 62,38%  | 55,20%  | 50,32%  | 47,38%  | 15,06% ↑          | 10,94% ↑           |  |
| Total Modal Sendiri Terhadap Total Aset                                    | 28,23%  | 37,62%  | 44,80%  | 49,68%  | 52,62%  | -24,97% ↓         | -14,41% ↓          |  |
| <b>Rasio Pertumbuhan</b>   |         |         |         |         |         |                   |                    |  |
| Pendapatan Usaha (%)   | -34,06% | -2,26%  | 7,37%   | 27,11%  | 25,97%  | -1.403,94% ↓      | N.A                |  |
| Beban Usaha (%)  | -33,95% | -0,04%  | 8,81%   | 26,09%  | 27,09%  | -76.107,76% ↓     | N.A                |  |
| Laba Usaha (%)   | -35,94% | -28,55% | -7,23%  | 38,31%  | 14,75%  | -25,87% ↓         | N.A                |  |
| Laba Bersih (%)  | -67,66% | -23,72% | 31,34%  | 16,08%  | 64,52%  | -185,20% ↓        | N.A                |  |
| Laba Bersih yang Dapat Didistribusikan Kepada Pemilik Entitas Induk (%)    | -67,58% | -23,74% | 31,49%  | 15,95%  | 64,13%  | -184,62% ↓        | N.A                |  |
| Laba per Saham (%)   | -67,58% | -23,74% | 31,49%  | 15,95%  | 9,36%   | -184,62% ↓        | N.A                |  |
| Aset (%)   | -10,11% | 22,74%  | 23,88%  | 20,16%  | 8,08%   | -144,46% ↓        | N.A                |  |
| Liabilitas (%)   | 3,43%   | 38,71%  | 35,88%  | 27,61%  | 8,81%   | -91,15% ↓         | -21,04% ↓          |  |
| Ekuitas (%)  | -32,55% | 3,07%   | 11,73%  | 13,45%  | 7,42%   | -1.160,59% ↓      | N.A                |  |

**Return On Asset (ROA)****Return On Equity (ROE)****Marjin Laba Bersih 2016-2020****Rasio Lancar 2016-2020****IKHTISAR OPERASI DAN ORGANISASI**

|   | 2020   | 2019   | 2018   | 2017   | 2016   |
|---|--------|--------|--------|--------|--------|
| Jumlah Karyawan                             | 169    | 176    | 171    | 183    | 177    |
| Penugasan Restrukturisasi/Revitalisasi BUMN | 100%   | 100%   | 100%   | 100%   | 100%   |
| Indikator Kinerja                           | 96,62  | 101,40 | 104,84 | 102,35 | 97,9   |
| Tingkat Kesehatan Perusahaan*               | 83,25  | 90,00  | 93,50  | 94,00  | 92,50  |
| Assessment Penerapan GCG**                  | 90,065 | 88,53  | 88,13  | 88,04  | 87,47  |
| Kriteria Penilaian Kinerja Unggul (KPKU)*** | -      | 511,25 | 507,50 | 477,75 | 437,25 |

\*) Penilaian Tingkat Kesehatan Perusahaan berdasarkan Keputusan Menteri Badan Usaha Milik Negara No. KEP 100/MBU/2002 tentang Penilaian Tingkat Kesehatan Badan Usaha Milik Negara.

\*\*) Assessment penerapan GCG menggunakan metode berdasarkan Salinan Keputusan Sekretaris Kementerian BUMN No. SK-16/S.MBU/2012 tanggal 6 Juni 2012 tentang Indikator/Parameter Penilaian dan Evaluasi atas Penerapan Tata Kelola Perusahaan yang Baik (Good Corporate Governance) pada BUMN.

\*\*\*) Kriteria Penilaian Kinerja Unggul (KPKU) merupakan bagian yang tak terpisahkan dari penilaian kinerja Perusahaan. KPKU dilandasi pada surat Sekretaris Kementerian BUMN No. S-08/S.MBU/2013 tanggal 16 Januari 2013 tentang Penyampaian Pedoman Penentuan Key Performance Indicators (KPI) dan Kriteria Penilaian Kinerja Unggul (KPKU) BUMN.